



Grant Thornton

An instinct for growth™

Health business consulting

Get to know Grant Thornton



A strategy for growth in the healthcare business

Healthcare is a rapidly changing sector. Providers and commissioners of healthcare face the challenges of rising public expectations, an ageing population, advances in medical technology and a continuing drive to achieve greater efficiency in the delivery of health services.

With an in-depth understanding of the sector and a comprehensive range of financial advisory and consultancy services, we're able to advise our clients on the key issues facing their organisations. In essence, we act to solve their problems and enable them to achieve their goals.

We are proud to work with a long and varied list of clients. Within the public sector, we advise at various levels, including the Ministry for Health. In the private sector, our clients range from providers of primary and secondary care to care home providers and pharmaceutical and equipment suppliers.

We focus on solutions. Our team is made up of highly experienced professionals who have a thorough understanding of the dynamics of the healthcare sector and who recognise that our clients require our service to be delivered on time and on budget. We pride ourselves on listening to our clients, working in an open and flexible manner and developing innovative, bespoke solutions.



A sample of our healthcare credentials



Strategic advisory

Change management

Access to finance

Training and management coaching

Outsourcing and tax compliance

Programme and project management

We pride ourselves on delivering robust advisory and operational support to our clients, enabling them to focus on facing significant challenges in implementing policies and improving patient care. We deliver a comprehensive suite of services, including programme and project management, business performance improvement, business process re-engineering, strategic planning, organisational and operational reviews and change management.

Our services include:

- mergers and acquisitions
- feasibility studies
- due diligence services
- business planning
- valuations
- cost benefit analysis
- general financial advisory
- training and management coaching
- audit and assurance
- accountant's reports
- bank funding tax compliance
- outsourcing services
- economic analysis
- accredited Corporate Advisors on Prospects
- listing Agents on the European Wholesale Securities Market (EWSM)
- support in Request for Proposal submissions with respect to calls for Public Private Partnerships

A fresh perspective that helps you stay one step ahead

True success comes from working with a partner you trust to provide the insight, support and expertise that will propel your business forward. Working with Grant Thornton means you can count on results, partnership and leadership.

Founded in 1975, the Malta firm became a Grant Thornton member in 1991. We have been building our momentum for over 40 years, garnering hands on experience through our interaction with clients to whom we offer a range of services that promise to stand the test of time.

As a €4bn global organisation of member firms with 42,000 people in over 130 countries and growing, our brand is respected internationally as one of the major global accounting organisations recognised by capital markets, regulators and international standard setting bodies. Privately owned, public listed and government based clients come to us for not only our technical skills and industry capabilities, but also for our different way of working. With this comes a real opportunity to make a difference around the world.

We focus on providing a full range of services including assurance, tax, advisory, specialist financial services, corporate, secretarial and

administrative services to clients ranging from public companies, multi-nationals and government agencies to entrepreneurial businesses across a broad spectrum of industries.

We combine award-winning technical knowledge with the intuition, insight and confidence gained from our extensive sector experience and a deep understanding of our clients. We have the scale to meet our clients' changing needs, alongside the insight and agility that helps them stay one step ahead. Our partners and teams invest the time to truly understand our clients' business, giving real insight and a fresh perspective to keep them moving forward.

We have the autonomy and flexibility to adapt our client service to our local and global clients' requirements. We work to ensure that our clients get a tailored service and that we truly understand their business as if it were our own.



5 compelling reasons to work with Grant Thornton



1 A different way of doing business

We have scale, we have breadth and depth, we have the quality, but we also do business in a very different way.



2 Deep expertise in non-audit services

Our world-class tax and advisory capabilities offer a genuine alternative to those of our competitors.



3 A single global audit approach

Our audit teams consistently work to the highest quality, across all regions.



4 Proven global credentials

We are a highly credible and well-respected global organisation, serving listed companies and major private companies across many industries.



5 A truly global organisation

With member firms in over 130 countries, we are where you are, whenever you need us.

Discover our global scale and capabilities

One of the world's leading organisations of independent assurance, tax and advisory firms. Here are a few facts about Grant Thornton, what we have achieved and where we are heading.

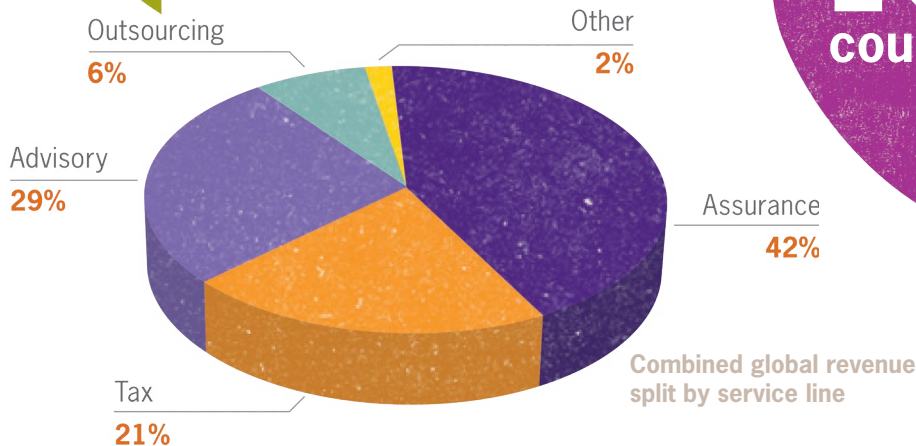
730
offices
and growing

42,000
people
and growing

\$4.6bn
global
revenue
in 2015

presence in
133
countries

29%
growth
since 2012





Best programme for
leadership
development in 2015

MPF Awards For Management
Excellence 2015

One of the six
global
accountancy firms
as recognised by
Wall Street

2,500
listed companies
audited by
member firms

25
M&A deals
in 2015
adding revenues of
\$76m

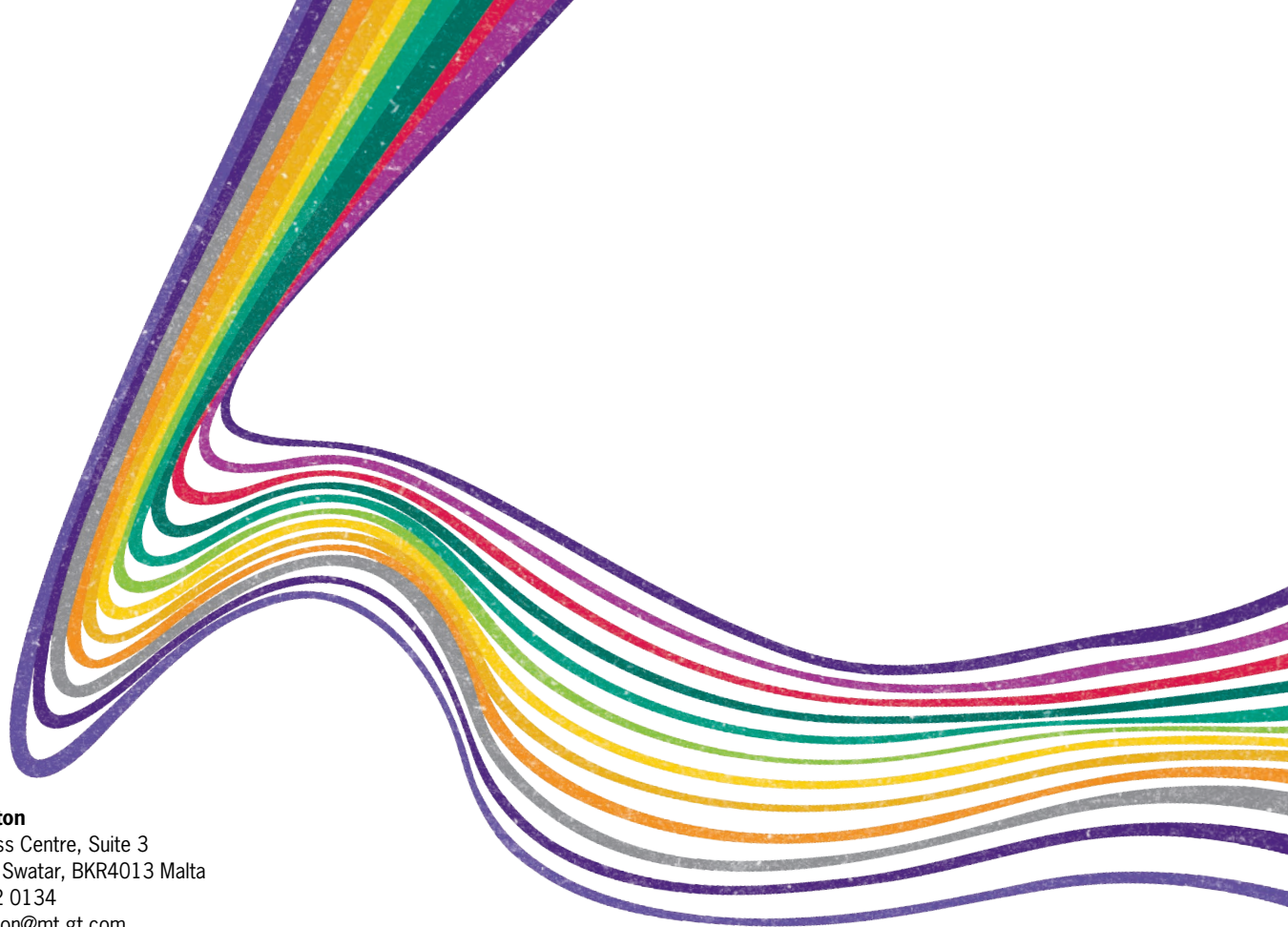
Named
global
employer
of the year 2015
by the International
Accounting Bulletin

Like you, Grant Thornton is ambitious and dynamic. As the fastest growing and most dynamic brand in the global accountancy market, we are constantly changing and growing alongside our clients.



*Source: International Accounting Bulletin (average growth)

Revenue growth between 2012 and 2014



Grant Thornton

Tower Business Centre, Suite 3
Tower Street, Swatar, BKR4013 Malta
T. +356 2132 0134
E. grantthornton@mt.gt.com



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