

# Malta

## Fast facts

### Who we are

Founded in 1975, Grant Thornton Malta is one of the leading accounting and business advisory firms in Malta. Our clients include privately held businesses, public interest entities and financial services entities.

### Where we are

Our office is centrally located in Swatar, fifteen minutes away from Malta International Airport. Malta itself is less than three hours away by air from most major European cities and only a short hop from North Africa. Despite being the smallest state in the European Union, the City of London's 2008 Global Financial Services Index ranked Malta as the 4th financial services centre most likely to increase in importance in the next few years, and the 5th financial services centre where organisations are likely to start new operations in the next two to three years. UNCTAD's World Investment Report 2008 ranks Malta 4th globally for inward direct investment performance.



### How we work

We believe there is no one size fits all solution in business. We appreciate that each client is unique and that we can respond to

clients' needs only if we understand their particular perspectives. Our real appreciation of the concerns and goals that drive our clients helps us achieve a sustainable working relationship based on mutual respect and integrity. We are committed to assist our clients to realise their business ambitions.

We ensure our clients have direct access to partners and senior staff, and we keep clients up to date with key business developments and news as it happens. Our commitment to clients also flows through to the relationship we build with our people. We are committed to their career and personal development, and support them to realise their full potential. We constantly focus on attracting more talent and on retaining it to ensure consistency for our clients.

Our investment in the infrastructure of the business is stronger than ever, both on national and international levels. We are large enough to take on the most demanding or specialist business, but operate in a flexible way which allows us to offer bespoke services to respond to our clients' needs.

### What we do

We offer a range of services including:

#### Assurance

- audit
- limited reviews/agreed upon procedures
- corporate governance reviews
- internal control reviews
- outsourced accounting and payroll.

## Tax

- corporate tax
- indirect tax
- international tax
- expatriate tax
- personal tax
- employer solutions
- tax investigations
- transaction tax.

## Advisory

- corporate finance
- valuations
- internal audit
- IT audit
- mergers and acquisitions
- recovery and reorganisation
- business consulting
- foreign direct investment (for investors and investment promotion agencies)
- Economic intelligence (Mediterranean region).

## Other services

- company formation
- company secretarial
- back office and fiduciary services
- Libya related services.

## Fast figures

	Malta	Global
*Revenue US\$	2.82 million	3.7 billion
Partners	8	Over 2,500
Personnel	43	Approx 30,000
Offices	1	Approx 500

\*As at 30 September 2010

## What we have to say

“We aim to provide distinctive client service that customers perceive as being different in ways that are important to them.

## We do this by:

- being clear and honest in what we promise to deliver
- being dedicated to conducting our work in a responsible fashion
- our commitment to technical excellence

and the high standards of independence and objectivity to which we work

- being accessible and flexible to respond to clients' needs
- delivering consistent service quality and response
- recruiting and retaining talented people who are passionate about making clients' issues their own, and
- charging fair, commercially sensible fees that are pre-agreed with the client.

We believe these actions are what sets us apart from our competitors.”



**Martin Bonello-Cole**

Managing partner

## Our global organisation

Grant Thornton is one of the world's leading organisations of independently owned and managed accounting and consulting firms. These firms provide assurance, tax and advisory services to privately held businesses and public interest entities. More than 2,500 partners provide clients with distinctive, high quality and personalised service in over 100 countries. For more information visit [www.gti.org](http://www.gti.org).

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